

BOARD OF COUNTY COMMISSIONERS OKALOOSA COUNTY, FLORIDA

SERVICE AREA: TRANSPORTATION

DEPARTMENT/PROGRAM: AIRPORTS/NORTHWEST FLORIDA REGIONAL AIRPORT (VPS) – OPERATIONS AND MAINTENANCE

PROGRAM DESCRIPTION: Northwest Florida Regional Airport operates and maintains a 130 acre facility with a 121,000 square foot terminal building to provide schedules airline service to over 800,000 passengers annually through four (4) airlines. Six (6) rental car companies (7 brands) and other concessions provide services to an additional 1 million visitors.

REVENUE: Northwest Florida Regional Airport generates revenue from concession agreements, parking fees, landing fees and terminal rents. Passenger Facility Charges (PFC) associated with airline tickets and Customer Facility Charges (CFC) associated with rental car agreements provides revenue for specific projects.

	Reve	enue	Budget		
Category	FY11 Actual \$	FY12 Actual \$	FY13 Original \$	FY14 Approved \$	
Operating Revenue	8,300,580	8,939,594	8,122,199 (1)	7,757,390(1)	
Miscellaneous	73,544	165,000	204,000	147,400	
Cash	0	8,250,000	6,850,000	5,838,798	
PFC (and cash)	1,785,879	9,101,778	7,604,000	5,934,124	
CFC (and cash)	1,506,733	2,777,500	3,573,000	3,826,472	

EXPENDITURES:

	Expend	ditures	Budget		
Category	FY11 Actual \$	FY12 Actual \$	FY13 Original \$	FY14 Approved \$	
Personal Services	1,162,999	1,443,230	1,946,665	2,112,504	
Operating Expenses	9,054,823	5,479,015	5,497,965	5,472,644	
Capital Outlay	396,275	629,649	2,573,025	689,700	
Debt Service	1,718,634	1,723,950	1,716,170	1,691,919	
Sheriff Contract	1,039,095	1,029,981	0	0	
Reserves	0	18,358,351	14,579,957	13,445,090	
Total	13,371,826	28,664,176	26,313,782	23,411,857	

⁽¹⁾ Includes \$518,787 for Rental Car abated O&M from CFCs (not operating revenues).

HISTORICAL STAFFING SUMMARY:

Category	FY11	FY12	FY13	FY14
Full-time	20	37	36	37
Part-Time	0	0	0	0
ReliefPolice	0	0	0	10
Total	20	37	36	47

MAJOR ACCOMPLISHMENTS LAST YEAR:

- Maintained an upgraded bond rating from Standard & Poor's of BBB+ with stable outlook.
- Completed terminal expansion phase II project, expanding concourse and adding two (2) jet bridges and TSA office leased space.
- Stood up Airport Police Department and Airport Operations Center with 10 and 6 FTE respectively.

The following projects are planned for Fiscal Year 2014:

- Modernize communications and security systems at Airport Operations Center (AOC).
- > Develop non-airline revenue and retail operations.

PROGRAM GOAL:

To provide safe, affordable, dependable air transportation and support services in a premier facility that ensures comfort and convenience for business, military and leisure travelers.

KEY OBJECTIVES:

- 1. Exceed all federal (FAA, TSA, etc.) and state (FDOT) regulatory operating standard for safety and security.
- 2. Provide a financially self-sufficient enterprise where airport specific revenue exceeds expenditures.
- 3. Continue to develop air carrier services and support businesses that provide a positive economic impact on the community that exceeds \$500 million annually.
- 4. Build upon successful advertising and marketing campaigns to showcase the attributes of VPS to prevent passenger leakage to other competing airports in the region.
- 5. Maintain the lowest cost per enplaned passenger in the region.
- 6. Keep all operations and maintenance related expenses at the lowest possible level.
- 7. Increase sources of non-airline revenue to lower airport rates and charges.

PERFORMANCE MEASURES:

Performance Measures	Actual FY11/12	Estimated FY12/13	Adopted FY13/14
Achieve the lowest Cost per Enplaned Passenger (CEP)	\$6.06 (1)	\$4.58	\$4.50
Maintain lowest debt per enplaned passenger	\$42.17	\$45.15	\$45.00
Maintain high debt service coverage ratio	1.74	2.20	2.20
Increase non-airline revenue per sq. ft. of terminal space	\$64.53	\$59.98 (2)	\$60.00
Achieve high non-airline revenue per enplaned passenger	\$18.71	\$17.97	\$18.56
Compare enplaned passengers per employee	19,504:1	11,012:1(3)	10,900:1

Notes:

- 1. Airport shared revenues were skewed based on anticipated Vision stimulated revenue
- 2. Terminal space increased over 10,000 SF with 2 gate concourse extension and TSA office space
- 3. FTE increased from 36 to 39 with addition of Airport Police and Airport Operations Center.

BOARD OF COUNTY COMMISSIONERS OKALOOSA COUNTY, FLORIDA

SERVICE AREA: TRANSPORTATION

DEPARTMENT/PROGRAM: AIRPORTS/DESTIN AIRPORT (DTS), GENERAL AVIATION

PROGRAM DESCRIPTION: This program consists of the operation and maintenance of the general aviation airport in Destin which provides excellent accessibility to coastal communities and resorts. Revenues are derived from leases and fees charged through business operations based at the airport. With over 65,000 annual flight operations of private and corporate aircraft, and approximately 395 acres DTS serves a variety of travelers via two fixed base operators

REVENUE: Destin Airport generates revenue from landing fees, hangar leases and fixed-base operators.

	Revenue		Budget	
Category	FY11 Actual \$	FY12 Actual \$	FY13 Original \$	FY14 Approved \$
Operating Revenue	807,717	581,255	620,175	674,366

EXPENDITURES:

	Expend	ditures	Budget		
Category	FY11 Actual \$	FY12 Actual \$	FY13 Original \$	FY14 Approved \$	
Personal Services	112,331	114,792	88,018	104,447	
Operating Expenses	175,586	188,645	100,975	107,051	
Capital Outlay	22,725	25,000	0	112,000	
Other	0	0	0	0	
Total	310,642	328,437	188,993	323,498	

HISTORICAL STAFFING SUMMARY:

Category	FY11	FY12	FY13	FY14
Full-time	3	3 3		2
Part-Time	0	0	0	0
Relief	0	0	0	0
Total	3	3	3	2

MAJOR ACCOMPLISHMENTS LAST YEAR:

- Destin Airport was accepted into the Federal Aviation Administration Contract Tower Program.
- ➤ A location / site study for the tower, including revised environmental assessment, was completed.
- Taxilane connector adjacent to T-hangar complex was completed, and access road rehabilitated.

The following projects are planned for FY2014:

- Design and construct a new Air Traffic Control Tower.
- > Design and reconstruction of taxiway, including adding new connector and widening intersections.
- ➤ Pending FAA noise mitigation grant, voluntary purchase and/or insulation of four residential houses.

PROGRAM GOAL:

To provide a general aviation airport environment that is benefitial, destinctive, and conducive for private and business aircraft operations. DTS will provide a safe and secure operating environment that is an exceptional value for customers while minimizing noise impact and improving compatability with surrounding residential areas.

KEY OBJECTIVES:

- 1. Exceed all federal (FAA, TSA) and state (FDOT) reglatory operating standards for security and security.
- 2. Provide a financially self-sufficient enterprise where airport specific revenue exceeds expenditures.
- 3. Implement recommendations of FAA Part 150 Noise Study.
- 4. Complete design and construct an air traffic control tower.
- 5. Develop residential noise mitigation plan to include voluntary home insulation or purchase.

PERFORMANCE MEASURES:

Performance Measures	Actual FY11/12	Estimated FY12/13	Adopted FY13/14
Compare aircraft operations to employees (ratio)	35,000:1	23,333:1	35,000:1
Divide O&M expense by annual activity levels (ratio).	\$4.33:1	\$2.95:1	\$4.70:1
Determine cost per day acre by dividing annual O&M expense by facility size.	\$768.19	\$521.89	\$833.33

BOARD OF COUNTY COMMISSIONERS OKALOOSA COUNTY, FLORIDA

SERVICE AREA: TRANSPORTATION

DEPARTMENT/PROGRAM: AIRPORTS/BOB SIKES AIRPORT (CEW) GENERAL AVIATION

PROGRAM DESCRIPTION: This program consists of the operation and maintenance of the Bob Sikes general aviation airport near Crestview. CEW serves as the region's industrial base providing a home to several aerospace manufacturing and modification companies. With over 1,080 acres and an ILS equipped 8,000 foot runway, the facility accommodates over 67,000 aircraft operations annually. An adjoining County industrial park is also home to several non-aviation related companies and forms a designated Enterprise Zone for future development opportunities. Over \$26 million has been invested in airport infrastructure over the past three years in anticipation of future growth.

REVENUE: Bob Sikes Airport revenue comes from fuel flowage fees, land and building leases and percentage of gross sales by the Fixed Base Operator as well as other land and building (hangar) leases.

	Revenue		Budget	
Category	FY11 Actual \$	FY12 Actual \$	FY13 Original \$	FY14 Approved \$
Operating Revenue	361,609	356,315	416,830	418,451

EXPENDITURES:

	Expen	ditures	Bud	lget
Category	FY11 Actual \$	FY12 Actual \$	FY13 Original \$	FY14 Approved \$
Personal Services	116,458	118,951	106,609	159,545
Operating Expenses	208,321	207,359	146,065	124,909
Capital Outlay	162,868	0	93,000	93,000
Debt Service	0	132,500	544,193	484,192
Total	487,647	458,810	889,867	861,646

HISTORICAL STAFFING SUMMARY:

Category	FY11	FY12	FY13	FY14
Full-time	1 2		2 2	
Part-Time	0	0	0	0
Relief	0	0	0	0
Total	1	2	2	1

MAJOR ACCOMPLISHMENTS LAST YEAR:

- Completed \$10M reconstruction of taxiway A includes widening of taxiway intersections and adding aprons and implementing stormwater improvements.
- ➤ Completed \$2M reconstruction of aircraft apron parallel to BAE Systems.

The following projects are planned for FY2014:

➤ Relocate two general aviation hangars and construct public parking lot to accommodate construction of new FBO terminal.

PROGRAM GOAL:

To provide a general aviation airport environment that is beneficial, distinctive and conducive for business activity and industrial operations. CEW will provide a safe and secure operating environment that is an exceptional value for customers and business partners.

KEY OBJECTIVES:

- 1. Exceed all federal (FAA, TSA) and state (FDOT) regulatory operating standards for safety and security.
- 2. Provide a financially self-sufficient enterprise where airport specific revenue exceeds expenditures.
- 3. Attract new companies and expand tenant occupancy on airfield and industrial park through aggressive marketing.
- 4. Support military related programs and assist on-site aerospace companies with related operational requirements needed to win contracts.
- 5. Work with Economic Development Council and other agencies to fast track development initiatives.
- 6. Operate facility with efficiency and lowest possible O&M expense.

PERFORMANCE MEASURES:

Performance Measures		Estimated FY12/13	Adopted FY13/14
Compare aircraft operations to employees (ratio)	23,000:1	15,000:1	13,400:1
Divide O&M expense by annual activity levels (ratio)	\$7.25:1	\$5.66:1	\$4.19:1
Determine cost per acre by dividing annual O&M expense by facility size.	\$271.93	\$212.04	\$259.96