



ADDENDUM NO. 1

March 23, 2021

ITB AP 29-21

**MANAGEMENT AND OPERATION OF A NON-EXCLUSIVE RENTAL CAR
CONCESSION AT THE DESTIN-FT. WALTON BEACH AIRPORT (VPS)**

This addendum is to answer questions submitted by the vendors and provide a floor plan.

Questions and Responses:

1. Please confirm we do not need to submit additional Bid Security if the County is holding our prior Bid Bond. **Response: Proposers shall submit a new bid bond or submit an amended bid bond referencing the new ITB number.**
2. Please waive the requirements, consistent with those waived in the amendment(s) to the prior IFB, such as:
 - Attachment M – allow license # to be omitted, as long as one can document post-award that the firm is qualified to do business in Florida. For incumbents, that should be understood. **Response: Since this is a new solicitation open to all potential proposers, Attachment M must be completed by all submitting proposers.**
3. With respect to Attachment H, post-award:
 - a. Absent a change in the employees, this should not be needed for an incumbent. In lieu of application, perhaps incumbent can certify that the employees remain the same. **Response: All employees must display a valid ID at all times while working at the Airport. All rental car employees working on the Airport will be required to submit the Application and receive an ID badge prior to starting at the Airport.**

4. Since the submittal requirements under this new ITB did not change from the submittal requirements in the first ITB which was formally cancelled and proposals rejected on March 2nd, will County consider using the proposal(s) already submitted to County, if a Bidder so chooses, with the exception of a requirement to submit a new MAG Bid page and new proforma projection? **Response: Since the ITB responses received previously have been rejected and a new ITB 29-21 issued, proposers will need to submit responses as called for in the specifications. Previous submissions will not be applied. A complete package as outlined in ITB 29-21 must be submitted in order to be considered responsive.**

5. If County will not allow the above, will County consider using the bid bonds we have already submitted with our initial bids on February 17th rather than requiring that we obtain new bid bonds? We cannot have multiple outstanding bonds on the same project. **Response: See response to question 1. This is considered a new ITB that has been assigned a new ITB number, thus, the need for a new bid bond.**

6. If County will not allow 1 or 1.a as requested above, please confirm County will promptly return all the bid documents we previously submitted on February 17th to be received no less than two weeks prior to the bid submittal due date. **Response: The County will return the bid bonds. The County shall retain the bids received for support of the previous ITB process that was solicited.**

7. Just as we are permitted to submit our questions via email, we respectfully request that we are also permitted to submit our bids via email. **Response: The County is not able to accept electronic bids at this time.**

8. Since this is a re-bid of the first ITB after County formally rejected all the proposal responses to that first ITB, and since all the terms and conditions of this ITB remain the same as the first ITB, please confirm that only the proposers who attended the mandatory pre-bid meeting under the first ITB will be eligible to submit proposals for this re-issued ITB. It is patently unfair and contradictory to a fair and competitive bid process, for County to hold a bid and announce the bidders' MAGs and branding strategy at a public meeting and then allow other bidders - who did not submit a bid under the first ITB - to then submit a bid with that proprietary information at hand. **Response: This is a new ITB process and is an open market competition. Any qualifying proposer is eligible to submit a bid. Attendance at the pre-bid meeting from the previous ITB is not connected to the new ITB solicitation process.**

9. Please confirm a Zoom public opening/invitation will be set up for remote attendance of the public opening and provide that meeting invitation. **Response: A Zoom link can be provided by contacting DeRita Mason at dmason@myokaloosa.com.**

10. We respectfully disagree with any Grandfathering of the counter positions. Please allow for selection of counters based solely on MAG, in highest to lowest rank order selection and based on no other factor. **Response: The allocation of counters will remain as outlined in the ITB.**

11. This section states: *“in the event that any incumbent rental car operator is a successful Bidder under this ITB within one position of its current market share, it may retain its existing Counter and primary Ready/Return location.”* As County did in the prior ITB, (Addendum #2/Q&A #11), please clarify what it means to be *“a successful bidder under this ITB within one position of its current market share.”* Below is the Q&A from the initial ITB: **Response: As an example, if an operator is currently the number 3 market share operator and the MAG submitted elevates that operator to the number 2 market share position, the counter/office/queue areas and ready/return locations will remain in the current locations with only the number of ready/return stalls being reallocated based on the MAG bid. An alternative would be if the current number 3 market share operator submits a MAG that elevates it to number 1, counter/office/queue positions and ready/return locations would be subject to relocation with the number 1 bidder making the first selection and so on.**

12. *The location of the Ready/Return spaces for each successful Bidder **not retaining** its current position as identified above, will be determined by the Airports Director or designee, at the sole discretion of the Airports Director.”* This section contradicts the first part of this paragraph. Does County really mean that a bidder, who submits a bid that is within one position of its current share and therefore has earned the right to maintain its current location but instead chooses to exercise its right to move to a better location which right it earned through their bid MAG, is restricted from making that location selection – and rather the director will choose for them if they don’t elect to stay in their current location? Again, that doesn’t make sense. If a bidder has earned the right to relocate by bidding ahead of other bidders, it should be given the opportunity to make that selection and NOT be subject to the director to select for them. Please confirm that a successful bidder will have the right to choose a new location for its ready return space if bidder meets the requirement *‘of within one position of its current market share.’* **Response: Since the location of the ready/return positions are all relatively equivalent and there can be a cost consideration involved with the massive relocation of ready return stalls and signage, the Airports Director reserves the right to use discretion in the designation when factoring in the bids and the potential relocations. The provision will remain as drafted.**

13. As County did in the initial ITB, please strike the restriction against employee parking in service areas as County agreed to do in the first ITB. Operators should be allowed to use their space as they see fit. Response by County to this request was as follows: ITB/Addendum #2/Q&A #24 b: **Response: Language will be revised to allow for those employees to park at the location so as long as it is their immediate working location. Should employee parking at this location impede the flow of traffic, vehicle processing, or safety, the allowance will be removed. No employee vehicle should be left, stored or kept for any duration longer than their regular scheduled shift.**

14. Option term is additional 5 years. Option term in the concession agreement (section 5.02) is 3years. Please confirm the option the Option Term referenced in the ITB of one 5-year Option Term is correct. **Response: The Option Term will be changed to five (5) years in the execution copy of the Agreement.**

15. Please reconsider changing the trigger for MAG abatement from 60% to 85%. 85% is the standard in the industry at this time. Anything more than a 15% decline is well beyond the point of severe impact to operators. **Response: No business terms were changed between ITB 14-21 and ITB 29-21. The terms will remain as drafted.**

16. Could the Airport please provide February market share numbers? **See attached.**

ITB bid opening date remains April 7, 2021 at 3:00 P.M.



**DESTIN
FORT WALTON BEACH
AIRPORT**

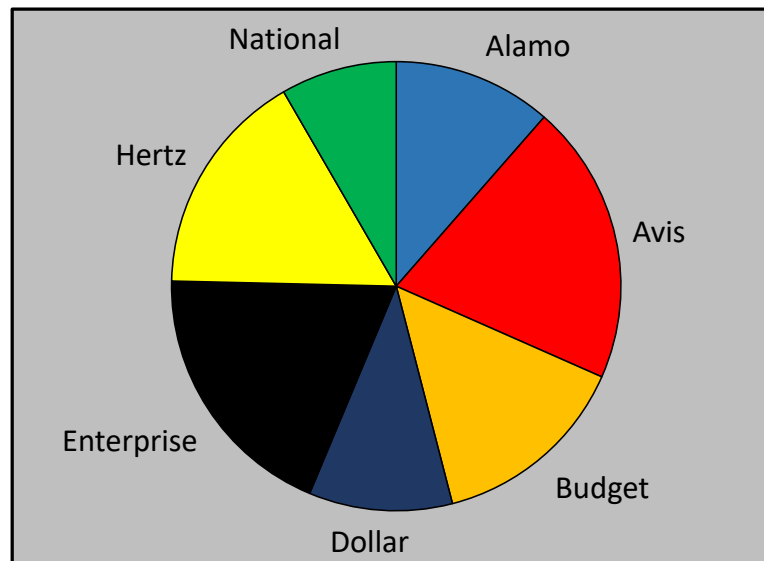
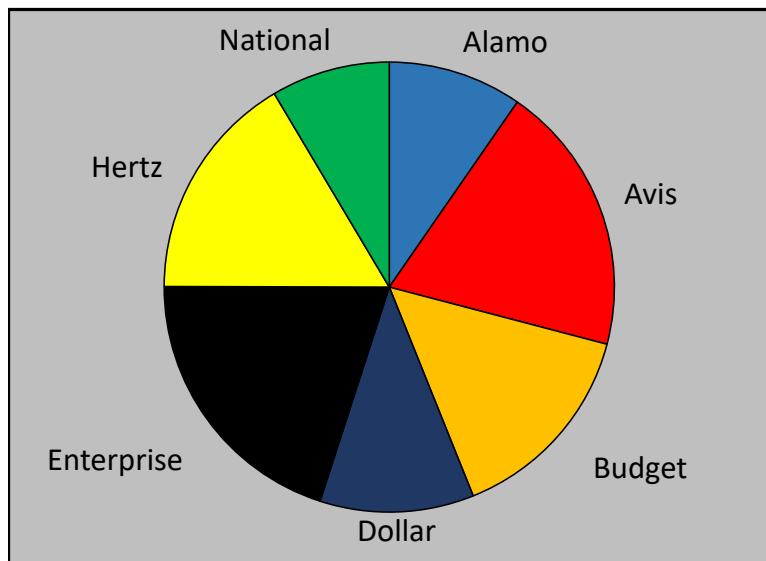
February 2021

February 2021

Brand	Market Share	% of Market Share
Alamo	\$ 152,106.56	9.64%
Avis	\$ 307,055.06	19.45%
Budget	\$ 234,047.79	14.83%
Dollar	\$ 174,565.40	11.06%
Enterprise	\$ 316,691.02	20.06%
Hertz	\$ 259,234.12	16.42%
National	\$ 134,690.64	8.53%
\$ 1,578,390.59		100%

Year to Date 2021

Brand	Market Share	% of Market Share
Alamo	\$ 327,645.37	11.44%
Avis	\$ 578,058.36	20.18%
Budget	\$ 411,269.44	14.36%
Dollar	\$ 295,874.85	10.33%
Enterprise	\$ 546,284.07	19.07%
Hertz	\$ 466,399.54	16.28%
National	\$ 239,242.00	8.35%
\$ 2,864,773.63		100%



Monthly - Certified Statement of Gross Revenues and Activity

ALAMO

MONTH:	February	YEAR:	2021
CONCESSIONAIRE: NATIONAL ALAMO			
CONTRACT NUMBER:		AIRPORT: Okaloosa Regional Airport	
AGREEMENT TYPE: Concession Agreement and Lease		REVENUE CODE:	
TENANT TYPE: Rental Car		LOCATION CODE:	

GROSS RECEIPTS		Other Vehicle-Related or Service Charges	
Time & Mileage Charges	\$123,140.18	Other Equipment	
Insurances	\$1,038.00	Cell Phones	
PAC		Ski Racks	
PEC		Child Seats	\$149.97
SLI		Navigation Equipment	\$0.00
Other		Other	(\$148.90)
Total	\$1,038.00	Total	\$1.01
Waivers		Other*	
LDW	\$1,794.29	Total	\$0.00
CDW	\$486.00	*Itemize any over .0125% of Gross Receipts	
Other			
Total	\$2,280.29	TOTAL GROSS RECEIPTS	\$152,106.56
Fuel Charges		CALCULATION OF PRIVILEGE FEE FOR MONTH	
Prepaid Fuel	\$3,212.18	TOTAL GROSS RECEIPTS	\$152,106.56
Fuel Service		PERCENTAGE FEE DUE (11%)	\$16,731.72
Gasoline Recovery		Less Monthly Payment of Minimum Annual Guarantee	\$40,200.03
Total	\$3,212.18	Net Amount Due to the County	\$0.00
Other Vehicle Charges		CUSTOMER FACILITY CHARGE (CFC) REPORT	
Inter-City Fees	\$508.00	CFCs Collected for month =	\$ 9,948.75
Vehicle Exchange		CFC Interest Income for month =	
Other Drivers/Under Age	\$920.00	Total CFC Remittance for month =	\$ 9,948.75
Total	\$1,428.00	RENTAL TRANSACTIONS for month =	434
Fee Recoveries		RENTAL TRANSACTION DAYS @ 3.75 =	2,653
Concession Recovery Fee	\$18,695.40		
Tire/Battery Fee	\$52.80		
Licence Recoupment Fee	\$2,251.65		
Other	\$2,008.17		
Total	\$21,008.02		

I certify that this is a true and accurate statement of Gross Receipts in accordance with the terms of our Concession Agreement and Lease with Okaloosa County, Florida, for the month and year listed above.

Signature: Amanda Willis
 Title: Accounting Supervisor
 Phone Number: 850-479-7310
 Date: 11-Mar-21

Mail payment and Certified Statements by the 20th of the following month to:

Airports Director
 Destin-Fort Walton Beach Airport
 1701 State Rd 85 North
 Eglin AFB, FL 32542

By Wire Transfer* to:

SunTrust Bank
 9-digit routing number: 081000104

To Credit:

Okaloosa County (421)
 Account Number: 100028221373

*Subject to change by County upon twenty (20) days written notice to Operator.

OKALOOSA COUNTY AIRPORT

Monthly - Certified Statement of Gross Revenues and Activity


AVIS RENT A CAR 09 1P 21

MONTH:	February	YEAR:	2021
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CONCESSIONAIRE:			
CONTRACT NUMBER:		AIRPORT: Northwest Florida Regional Airport	
AGREEMENT TYPE: Concession Agreement and Lease		REVENUE CODE:	
TENANT TYPE: Rental Car		LOCATION CODE: 09 1P 21	

GROSS RECEIPTS		Other Vehicle-Related or Service Charges	
Time & Mileage Charges	210,968.97	Other Equipment	
Insurances		Cell Phones	
PAC		Ski Racks	
PEC		Child Seats	
SLI		Navigation Equipment	
Other	\$ 10,260.42	Other	\$ 15,086.37
Total	\$ 10,260.42	Total	\$ 15,086.37
Waivers		Other*	
LDW	\$ 22,978.73	Total	\$ -
CDW		*Itemize any over .0125% of Gross Receipts	
Other		TOTAL GROSS RECEIPTS	\$ 307,055.06
Total	\$ 22,978.73	CALCULATION OF PRIVILEGE FEE FOR MONTH	
Fuel Charges		TOTAL GROSS RECEIPTS	\$ 307,055.06
Prepaid Fuel		PERCENTAGE FEE DUE (11%)	\$ 33,776.06
Fuel Service	\$ 7,779.15	Less Monthly Payment of Minimum Annual Guarantee	\$ 40,732.52
Gasoline Recovery		Net Amount Due to the County	\$ -
Total	\$ 7,779.15	CUSTOMER FACILITY CHARGE (CFC) REPORT	
Other Vehicle Charges		CFCs Collected for month =	\$ 20,966.25
Inter-City Fees	\$ 2,200.00	CFC Interest Income for month =	
Vehicle Exchange		Total CFC Remittance for month =	\$ 20,966.25
Other Drivers	\$ -	RENTAL TRANSACTIONS for month =	\$ 899
Total	\$ 2,200.00	RENTAL TRANSACTION DAYS for month =	\$ 5,591
Fee Recoveries			
Concession Recovery Fee	\$ 33,816.17		
Tire/Battery Fee			
Licence Recoupment Fee	\$ -		
Other (GARS & FTP TAX)	\$ 3,965.25		
Total	\$ 37,781.42		

I certify that this is a true and accurate statement of Gross Receipts in accordance with the terms of our Concession Agreement and Lease with Okaloosa County, Florida, for the month and year listed above.

Signature: 
 Title: Avis Airport Accountant
 Phone Number: 973-496-4142
 Date: 28-Feb-21

Mail payment and Certified Statements by the 20th of the following month to:

Airports Director
Okaloosa County Airport
1701 State Road 85 North
Eglin AFB, FL 32542

By Wire Transfer* to:

SunTrust Bank
9-digit routing number: 063206090

To Credit:

Okaloosa County (421)
Account Number: 0458210003824

*Subject to change by County upon twenty (20) days written notice to Operator.

OKALOOSA COUNTY AIRPORTS

Monthly - Certified Statement of Gross Revenues and Activity

Budget Rent A Car Systems, Inc.

09 1P 24

MONTH:	February	YEAR:	2021
CONCESSIONAIRE: BUDGET RENT A CAR SYSTEM, INC.			
CONTRACT NUMBER:		AIRPORT: Okaloosa Regional Airport	
AGREEMENT TYPE: Concession Agreement and Lease		REVENUE CODE:	
TENANT TYPE: Rental Car		LOCATION CODE: 09 1P 24	
GROSS RECEIPTS			
Time & Mileage Charges		Other Vehicle-Related or Service Charges	
	\$ 186,160.84	Other Equipment	\$ 1,963.01
Insurances		Cell Phones	\$ -
PAE	\$ 139.30	Ski Racks	\$ -
ESP	\$ 20.00	Child Seats	\$ 413.00
SLI	\$ 916.72	Navigation Equipment	\$ -
Other		Other - Gov't Surcharge	\$ 6,980.00
Total	\$ 1,076.02	Total	\$ 9,356.01
Waivers		Other*	\$ 793.17
LDW	\$ 5,598.28	Total	\$ 793.17
CDW	\$ -	*Itemize any over .0125% of Gross Receipts	
Other	\$ -		
Total	\$ 5,598.28	TOTAL GROSS RECEIPTS	\$ 234,047.79
Fuel Charges		CALCULATION OF PRIVILEGE FEE FOR MONTH	
Prepaid Fuel	\$ -	TOTAL GROSS RECEIPTS	\$ 234,047.79
Fuel Service	\$ 5,130.84	PERCENTAGE FEE DUE (11%)	\$ 25,745.26
Gasoline Recovery	\$ -	Less Monthly Payment of Minimum Annual Guarantee	\$ 46,128.13
Total	\$ 5,130.84	Net Amount Due to the County	\$ -
Other Vehicle Charges		CUSTOMER FACILITY CHARGE (CFC) REPORT	
Inter-City Fees	\$ 150.00	CFCs Collected for month =	\$ 15,682.50
Vehicle Exchange	\$ (5,193.28)	CFC Interest Income for month =	\$ -
Other Drivers - FTP Tax	\$ 118.75	Total CFC Remittance for month =	\$ 15,682.50
Total	\$ (4,924.53)	RENTAL TRANSACTIONS for month =	615
Fee Recoveries		RENTAL TRANSACTION DAYS for month =	4,182
Concession Recovery Fee	\$ 25,726.56		
Tire/Battery Fee			
Licence Recoupment Fee	\$ 3,343.20		
Other/ Energy Recoup Fee	\$ 1,787.40		
Total	\$ 30,857.16		
<p>I certify that this is a true and accurate statement of Gross Receipts in accordance with the terms of our Concession Agreement and Lease with Okaloosa County, Florida, for the month and year listed above.</p> <p style="text-align: center;">  Signature: _____ Title: <u>Airport Accountant III</u> Phone Number: <u>(973) 496-2459</u> Date: <u>3/8/21</u> </p>			
<p>Mail payment and Certified Statements by the 20th of the following month to:</p>		<p>Airports Director Okaloosa Regional Airport 1701 State Road 85 North Eglin AFB, FL 32542</p>	
<p>By Wire Transfer* to:</p>		<p>SunTrust Bank 9-digit routing number: 063206090</p>	
<p>To Credit:</p>		<p>Okaloosa County (421) Account Number: 0458210003824</p>	
<p>*Subject to change by County upon twenty (20) days written notice to Operator.</p>			

OKALOOSA REGIONAL AIRPORT

Monthly - Certified Statement of Gross Revenues and Activity

DOLLAR RENT A CAR

MONTH: FEBRUARY		YEAR: 2021	
CONCESSIONAIRE: DOLLAR			
CONTRACT NUMBER:		AIRPORT: Okaloosa Regional Airport	
AGREEMENT TYPE: Concession Agreement and Lease		REVENUE CODE:	52249
TENANT TYPE: Rental Car		LOCATION CODE:	0587-16
GROSS RECEIPTS			
		Other Vehicle-Related or Service Charges	
Time & Mileage Charges	\$ 109,302.82	Other Equipment	
Insurances		Cell Phones	\$ -
PAC	\$ 104.85	Ski Racks	\$ -
PEC	\$ -	Child Seats	\$ 321.77
SLI	\$ 635.20	Navigation Equipment	\$ -
Other	\$ -	Other	\$ 682.61
Total	\$ 740.05	Total	\$ 1,004.38
Waivers		Other*	
LDW	\$ 35,477.39	Total	\$ -
CDW	\$ -	*Itemize any over .0125% of Gross Receipts	
Other	\$ -		
Total	\$ 35,477.39	TOTAL GROSS RECEIPTS	\$ 174,565.40
Fuel Charges		CALCULATION OF PRIVILEGE FEE FOR MONTH	
Prepaid Fuel	\$ 1,085.60	TOTAL GROSS RECEIPTS	\$ 174,565.40
Fuel Service	\$ 415.47		
Gasoline Recovery	\$ -		
Total	\$ 1,501.07		
Other Vehicle Charges		PERCENTAGE FEE DUE (11%)	\$ 19,202.19
Inter-City Fees	\$ 4,001.82	Less Monthly Payment of Minimum Annual Guarantee	\$ 18,921.04
Vehicle Exchange	\$ -	Net Amount Due to the County	\$ 281.15
Other Drivers	\$ 797.00		
Total	\$ 4,798.82	PAYMENT AMOUNT	\$ 281.15
Fee Recoveries		CUSTOMER FACILITY CHARGE (CFC) REPORT	
Concession Recovery Fee	\$ 16,400.91	CFCs Collected for month =	\$ 15,277.50
Tire/Battery Fee	\$ -	CFC Interest Income for month =	
Licence Recoupment Fee	\$ 3,561.49	Total CFC Remittance for month =	\$ 15,277.50
Other	\$ 1,778.47	RENTAL TRANSACTIONS for month =	511
Total	\$ 21,740.87	RENTAL TRANSACTION DAYS for month =	4,074

19584.97

I certify that this is a true and accurate statement of Gross Receipts in accordance with the terms of our Concession Agreement and Lease with Okaloosa County, Florida, for the month and year listed above.

Signature:

Title: SUPERVISOR

Phone Number: (405) 775-3528

Date: 3/12/2021

Monthly - Certified Statement of Gross Revenues and Activity

ENTERPRISE

MONTH:		February	YEAR:	2021
CONCESSIONAIRE: ENTERPRISE RENT A CAR				
CONTRACT NUMBER:		AIRPORT: Okaloosa Regional Airport		
AGREEMENT TYPE: Concession Agreement and Lease		REVENUE CODE:		
TENANT TYPE: Rental Car		LOCATION CODE:		
GROSS RECEIPTS				
Time & Mileage Charges		\$255,958.26	Other Vehicle-Related or Service Charges	
Insurances		\$1,393.75	Other Equipment	
PAC			Cell Phones	
PEC			Ski Racks	
SLI			Child Seats	\$482.45
Other			Navigation Equipment	\$0.00
Total		\$1,393.75	Other	(\$1,285.66)
			Total	(\$803.21)
Waivers			Other*	
LDW		\$9,258.65	Total	\$0.00
CDW		\$198.00	*Itemize any over .0125% of Gross Receipts	
Other				
Total		\$9,456.65	TOTAL GROSS RECEIPTS	\$316,691.02
Fuel Charges			CALCULATION OF PRIVILEGE FEE FOR MONTH	
Prepaid Fuel		\$6,105.14	TOTAL GROSS RECEIPTS	\$316,691.02
Fuel Service			PERCENTAGE FEE DUE (11%)	\$34,836.01
Gasoline Recovery			Less Monthly Payment of Minimum Annual Guarantee	\$47,275.42
Total		\$6,105.14	Net Amount Due to the County	\$0.00
Other Vehicle Charges			CUSTOMER FACILITY CHARGE (CFC) REPORT	
Inter-City Fees		\$644.48	CFCs Collected for month =	\$18,806.25
Vehicle Exchange			CFC Interest Income for month =	
Other Drivers/Under Age		\$1,805.00	Total CFC Remittance for month =	\$18,806.25
Total		\$2,449.48	RENTAL TRANSACTIONS for month =	771
Fee Recoveries			RENTAL TRANSACTION DAYS @ 3.75 =	5,015
Concession Recovery Fee		\$34,721.78		
Tire/Battery Fee		\$99.68		
Licence Recoupment Fee		\$4,262.75		
Other		\$3,046.74		
Total		\$42,130.95		

I certify that this is a true and accurate statement of Gross Receipts in accordance with the terms of our Concession Agreement and Lease with Okaloosa County, Florida, for the month and year listed above.

Signature: Amanda Willis

Title: Accounting Supervisor

Phone Number: 850-479-7310

Date: 11-Mar-21

Mail payment and Certified Statements by the 20th of the following month to:

Airports Director
Destin-Fort Walton Beach Airport
1701 State Rd 85 North
Eglin AFB, FL 32542

By Wire Transfer* to:

SunTrust Bank
9-digit routing number: 061000104

To Credit:

Okaloosa County (421)
Account Number: 1000208221373

*Subject to change by County upon twenty (20) days written notice to Operator.

OKALOOSA REGIONAL AIRPORT

Monthly - Certified Statement of Gross Revenues and Activity

HERTZ CORPORATION

MONTH:	FEBRUARY	YEAR:	2021
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CONCESSIONAIRE:	HERTZ
CONTRACT NUMBER:	AIRPORT: Okaloosa Regional Airport

AGREEMENT TYPE: Concession Agreement and Lease	REVENUE CODE:	P000747313
TENANT TYPE: Rental Car	LOCATION CODE:	1463-12 52249

GROSS RECEIPTS		Other Vehicle-Related or Service Charges	
Time & Mileage Charges	\$ 172,241.74	Other Equipment	
Insurances		Cell Phones	\$ -
PAC	\$ 75.45	Ski Racks	\$ -
PEC	\$ -	Child Seats	\$ 591.70
SLI	\$ 1,873.84	Navigation Equipment	\$ -
Other	\$ -	Other	\$ 1,488.82
Total	\$ 1,949.29	Total	\$ 2,080.52
Waivers		Other*	
LDW	\$ 43,433.31	Total	\$ -
CDW	\$ -	*Itemize any over .0125% of Gross Receipts	
Other	\$ -		
Total	\$ 43,433.31	TOTAL GROSS RECEIPTS	\$ 259,234.12
Fuel Charges		CALCULATION OF PRIVILEGE FEE FOR MONTH	
Prepaid Fuel	\$ 2,533.50	TOTAL GROSS RECEIPTS	\$ 259,234.12
Fuel Service	\$ 1,374.53	PERCENTAGE FEE DUE (11%)	\$ 28,515.75
Gasoline Recovery	\$ -	Less Monthly Payment of Minimum Annual Guarantee	\$ 52,109.00
Total	\$ 3,908.03	Net Amount Due to the County	\$ -
Other Vehicle Charges		CUSTOMER FACILITY CHARGE (CFC) REPORT	
Inter-City Fees	\$ 175.00	CFCs Collected for month =	
Vehicle Exchange	\$ -	CFC Interest Income for month =	
Other Drivers	\$ 864.00	Total CFC Remittance for month =	\$ 16,098.75
Total	\$ 1,039.00	RENTAL TRANSACTIONS for month =	719
Fee Recoveries		RENTAL TRANSACTION DAYS for month =	4,293
Concession Recovery Fee	\$ 27,725.75		
Tire/Battery Fee	\$ -		
Licence Recoupment Fee	\$ 5,535.67		
Other	\$ 1,320.81		
Total	\$ 34,582.23		

46462.76

I certify that this is a true and accurate statement of Gross Receipts in accordance with the terms of our Concession Agreement and Lease with Okaloosa County, Florida, for the month and year listed above.

Signature: _____
 Title: SUPERVISOR
 Phone Number: (405) 775-3528
 Date: 3/12/21

Monthly - Certified Statement of Gross Revenues and Activity

NATIONAL

MONTH: February YEAR: 2021

CONCESSIONAIRE NATIONAL ALAMO AIRPORT: Okaloosa Regional Airport

AGREEMENT TYPE: Concession Agreement and Lease REVENUE CODE:
TENANT TYPE: Rental Car LOCATION CODE:

GROSS RECEIPTS		Other Vehicle-Related or Service Charges	
Time & Mileage Charges	\$117,982.67	Other Equipment	
Insurances	\$239.36	Cell Phones	
PAC		Ski Racks	\$189.03
PEC		Child Seats	\$0.00
SLI		Navigation Equipment	
Other		Other	(\$4,878.67)
Total	\$239.36	Total	(\$4,688.74)
Waivers		Other*	
LDW	\$1,168.64	Total	\$0.00
CDW	\$36.00	*Remize any over .0125% of Gross Receipts	
Other		TOTAL GROSS RECEIPTS	\$134,690.64
Total	\$1,204.64		
Fuel Charges		CALCULATION OF PRIVILEGE FEE FOR MONTH	
Prepaid Fuel	\$3,002.16	TOTAL GROSS RECEIPTS	\$134,690.64
Fuel Service		PERCENTAGE FEE DUE (11%)	\$14,815.97
Gasoline Recovery		Less Monthly Payment of Minimum Annual Guarantee	\$19,573.43
Total	\$3,002.16	Net Amount Due to the County	\$0.00
Other Vehicle Charges		CUSTOMER FACILITY CHARGE (CFC) REPORT	
Inter-City Fees	(\$495.00)	CFCs Collected for month =	\$ 10,395.00
Vehicle Exchange		CFC Interest Income for month =	
Other Drivers/Under Age	\$260.00	Total CFC Remittance for month =	\$ 10,395.00
Total	(\$235.00)	RENTAL TRANSACTIONS for month =	538
Fee Recoveries		RENTAL TRANSACTION DAYS @ 3.75 =	2772
Concession Recovery Fee	\$14,744.00		
Tire/Battery Fee	\$54.78		
Licence Recoupment Fee	\$2,352.80		
Other	\$33.97		
Total	\$17,185.55		

I certify that this is a true and accurate statement of Gross Receipts in accordance with the terms of our Concession Agreement and Lease with Okaloosa County, Florida, for the month and year listed above.

Signature: Amanda Willis
 Title: Accounting Supervisor
 Phone Number: 850-969-4104
 Date: 11-Mar-21

Mail payment and Certified Statements by the 20th of the following month to:
 Airports Director
 Destin-Fort Walton Beach Airport
 1701 State Rd 85 North
 Eglin AFB, FL 32542

By Wire Transfer* to:
 SunTrust Bank
 9-digit routing number: 061000104
 To Credit:
 Okaloosa County (421)
 Account Number: 1000208221373

*Subject to change by County upon twenty (20) days written notice to Operator.